



WHAT DOES ROUTE GAMING IN NORTH CAROLINA MEAN TO YOU?



If the NC legislature passes a bill to authorize Video Lottery Terminals (VLTs) and you own a restaurant, bar, truck stop, convenience store, grocery store, or are part of a veteran or fraternal organization (a merchant), you could get a revenue share worth tens of thousands of dollars annually. Simply become a licensed merchant and partner with us!



While the details are still being finalized in the legislature, the financial opportunity for merchants like the ones listed above could be very advantageous. Illinois's average VLT machine (slot) does +/- \$170 Net Terminal Income per day (NTI), of which the merchant receives 32.5%. **That's over \$20,000.00 a year per machine on average.** While the revenue share and amount of VLT/slot devices allowed per merchant have not yet been finalized by the state, we believe a model similar to the one being used in Illinois will be used in North Carolina.

BASED ON ILLINOIS MODEL:
+/- \$170 per day
32.5% to merchant
\$20,000.00
per year, per machine!

If the North Carolina legislature follows the Illinois model, they will create unique licenses in 3 categories:

MANUFACTURER*

MERCHANT*

OPERATOR*

All owners and entities involved in any of the three above cannot own the other two. So, if you are a merchant, you cannot own your own VLT/slot machines, but you have the option to partner with an operator like Wilmorite.

DEFINITIONS

*** Manufacturer** – An entity that Manufactures or assembles VLT's.

Merchant – Licensed merchants are locations where video gaming is permitted by the North Carolina Lottery. Who will be eligible will be decided by the legislature. Still, it is assumed that the entities that own a restaurant, truck stop, convenience store, grocery store, or are part of a veteran or fraternal organization will qualify.

Operator – The licensed entity that owns, services, and maintains VLTs for placement in licensed video gaming merchant locations.

North Carolina Lottery – This State agency oversees all legal gambling in North Carolina. The lottery commission comprises 9 members appointed by the state government. The lottery's staff is responsible for ensuring the integrity of gaming throughout the state. They accomplish this by overseeing licensing, license processing, financial review, legal, and overall gambling regulation in the state.





Why Partner With Wilmorite?



WILMORITE

What we can do for you at no cost:

- ◆ Our construction and design team will create layout options for your VLT setup
- ◆ We purchase the VLT's (average cost \$30,000 per device), and ATM/Redemption Terminals (\$25,000 per terminal)
- ◆ Our attorneys, paralegals, and regulatory experts will guide you step-by-step through the licensing and compliance process
- ◆ Our marketing experts will help differentiate you
- ◆ Game-mix experts will make sure your VLT's are the freshest and most popular on the market
- ◆ 24/7 help available for whenever issues arise at no cost to you
- ◆ Accounting services, including: cash handling, ATM stock and replenishment, cash protection services from Merchant to bank, cash reconciliation, and weekly deposits into your designated account
- ◆ Installation costs including: necessary surveillance and infrastructure
- ◆ Collateral for regulator compliance and marketing



About Us

- ◆ Family-owned and operated for over 70 years
- ◆ 30 years of experience in the gaming industry
- ◆ Approaching 1 billion in development in the gaming space
- ◆ Licensed in several jurisdictions
- ◆ Stable leadership, with the same chairman since 1980
- ◆ When you partner with Wilmorite, you get an owner assigned to you
- ◆ Wilmorite is proud to have multi-generational partners and investors

COULD YOU AND YOUR BUSINESS BE NEXT?



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